




Brio InfoTech



ABOUT US

Brio InfoTech is a Product Engineering and software Development Services Company headquartered at Bangalore, India. We offer more than 50 years' of cumulative experience in building and supporting technical solutions for multivendor global enterprises.

Brio InfoTech is dedicated to building and delivering high quality products and services for it's small and medium enterprises customers.

Brio team is young, enthusiastic and passionate individuals who possess rich global experience and have worked in leading Product and IT services company in India and Abroad.

Our strategic, technical and creative personnel collaborate to address the full range of end-to-end solutions required to meet the increasingly large and complex needs of our client's. The industry in which we operate is time-to-market sensitive, and we believe that we provide faster project delivery due to our expertise. Our team has experience in creating and growing delivery centers for several software development companies. Our experience of working with software companies, uniquely & strongly positions Brio as a company that provides full range of development services.

Mission

Brio's mission is to be known and trusted by our customers to deliver top quality IT contracting and technology services. Through trust and commitment, we build win-win relationships with our partners and vendors. To our employees, Brio creates an honest, creative, enjoyable and rewarding environment.

Our HR Policies

We provide a dynamic, vibrant, and challenging work environment, which encourages creativity and entrepreneurship. Our working philosophy fuels our relentless pursuit for excellence.

Our strategy is to invest in people for tomorrow and help them realize their dreams. We believe that a highly motivated workforce is the key to customer satisfaction. Brio InfoTech will achieve its goals if its employees achieve their dreams. We recruit smart, intelligent, hard working and enthusiastic people who are excited by technology and products.

We firmly believe in and strive to live up to the spirit of our principles:

- ◆ **Get the best**
- ◆ **Provide the best**
- ◆ **Expect the best**
- ◆ **Keep the best**

Our Values

Values and our dedication to requirements are at the foundation of what makes Brio different and of particular value to our clients. Because we put our values into action, our clients should not think of doing business with anyone else.

- ◆ We value respect for the individual.
- ◆ We value our ability to create and exceed high client expectations.
- ◆ We value honesty, integrity, and open and caring communication.
- ◆ We value attracting, developing, and retaining a diverse group of people to achieve both personal and corporate goals.
- ◆ We value an ownership mentality that encourages innovation and risk-taking.
- ◆ We value a spirit of cooperation, which is seen in our ability to perform in teams and partnerships.
- ◆ We value work that enables us to give back to our global society

Our Success Mantra

Setting goals, achieving them and keeping the client involved and informed from start to finish is what makes our solutions unique and powerful.

Brio as a technology driven company strives to provide innovative solutions with cutting-edge technologies. The team has a vast experience in dealing with different technologies. The workforce comprises of experienced personnel in the field of enterprise application development, Internet application development and other financial and special applications like (GPS/GIS). Brio has always been focused on providing quality products that pass through a rigorous quality engineering process designed to assure the absence of defects produced during the development cycle. Automating the quality analysis process has been the strength of the team to help reduce the verification cycle.

Technology Competencies

For delivering solutions, Brio Team has expertise in varied skill sets and capabilities that include:

- ◆ Microsoft Technologies
- ◆ Java technologies
- ◆ Open source / LAMP
- ◆ Relational Database Modeling
- ◆ Lotus Notes & Domino Servers
- ◆ Service Oriented, Enterprise and Distributed Architecture
- ◆ Utility-Based Computing
- ◆ Interactive Voice Response Systems
- ◆ Configuration Management

Technology Solutions

As a technology-driven company, Brio InfoTech is committed to provide innovative solutions using emerging technologies. The team's extensive capabilities across wide range of technologies help us to weave the right mix of technology for client's business challenges. The technology solution covers wide skill sets and spread across three core areas like Enterprise Applications, Internet & Web Applications and Special & High-end Applications. We provide value adds to its clients and business partners based on core competency built on focused industry domains and emerging technology platforms.

Industry Solutions

Our industry solutions covers deep insight of following business verticals:

- ◆ Manufacturing
- ◆ Pharmaceuticals
- ◆ Retail Sales and Distribution Healthcare
- ◆ Utility Services & Automation

Enterprise Applications

Brio InfoTech can design develop and implement custom specific solution for small, medium and large complex business challenges. Brio InfoTech's expertise in business environment includes:

- ◆ Enterprise Resource Planning (ERP)
- ◆ Customer Relationship Management (CRM) and e-CRM
- ◆ Supply Chain Management (SCM)
- ◆ Point of Sale (POS)
- ◆ Knowledge Management System (KMS)
- ◆ Sales Force Automation (SFA) Quality Control & Assurance Automation
- ◆ Collaboration of Corporate process
- ◆ Business Process Management (BPM) & Work flow
- ◆ Document Management Solution (DMS)
- ◆ Decision Making Systems

Internet and Web Applications

The team of experienced web developers comes with rich experience and expertise to power world-class web solutions for wide range of businesses around the globe. Brio InfoTech provides entire gamut of web development services from web design to development to final deployment of applications on the Internet, which also includes:

- ◆ Corporate and large websites
- ◆ E-commerce portals
- ◆ Web programming and web enabled applications
- ◆ Intranets & Extranets

Special and High-end Applications

Brio InfoTech has demonstrated capabilities in developing unusual, complex, cross-functional to very high-end software systems for specialized businesses/industries and emerging application areas, that includes:

- ◆ Global Positioning System (GPS) / Geographic Information System (GIS) Interactive
- ◆ Voice Response System (IVRS)
- ◆ Unified Messaging System (UMS)



At Brio InfoTech, our value is based on solving our clients' business problems. We accomplish this responsibility through a focused set of solutions and services. These offerings are based on vertical industry focus and solutions / services that span all industries.

We offer various services across the product lifecycle and also addressing individual stages of the software development life cycle. Our clients are asked to pick and choose what fits best into their business and engineering plans.

Product development

Our focus on Software Product Development is derived from our people product development expertise to build solutions for businesses of tomorrow. Our Software Product Development service is aimed to realize our customer product vision, helping them to release quality products to market faster, manage the resources, counter competition and reduce technology risks. We can bring your product from concept to production or we can focus on problem area or feature enhancement from existing product or assist you to smoothen implementation process successfully and help you navigate the product life cycle smoothly. Our development center in India accelerates product development at reduced cost.

Our Product Enhancement services encompasses

Product Enrichment

We help our client to constantly evolve the product by enriching with advanced features and functionalities to changing customer needs and making the product superior every time

Product Migration

With the changing technologies in advanced world, revolutionary technologies overtaking older ones, we help our clients to keep themselves abreast with new platforms. We have competency to help our clients migrating their product from outdated/obsolete technology platform to leading edge technologies, be it a Microsoft.Net platform or J2EE or any other upcoming innovation.

Product Re-engineering

If your product is getting outpaced with technological breakthroughs of today's research and innovation, we help you to re-engineer the product architecture and enable you to release the trend-setting product for the future. We do this through our explorative research to identify the bottlenecks and re-build a product on robust and scalable architecture.

Testing Services

Time and again our experience show that testing that is planned and implemented right from the start reduces not only the risks of failure, but also project costs and future maintenance costs.

Successful implementation of software testing and risk management within time-to-market deadlines requires specialized testing partners. We bring in the necessary testing expertise combined with a wide range of experience in developing test environments and synchronizing risk management with your development life cycle

We offer:

- ◆ Software Risk Management & Analysis
- ◆ Full Lifecycle Testing
- ◆ Black Box Testing
- ◆ White Box Testing
- ◆ Test Automation
- ◆ Security Testing

Our application software testing and quality assurance services are designed for accelerated time-to-market and reduced costs.

Assured Return on Investment

- ◆ Increased development productivity
- ◆ Reduced development cycles enabling faster time to market
- ◆ Lower development costs
- ◆ More development with same \$ budgets leading to higher Development Dollar efficiency
- ◆ Quality software products
- ◆ Increases the testing adequacy threshold
- ◆ Increases Testing efficiency

Our offshore center in India has talented software and domain professionals with good understanding of business processes.

Infrastructure services

In today's market organizations are coming under increasing pressure to align IT investment with business direction, reduce IT costs or implement an IT infrastructure that is scalable.

A highly reliable, scalable, available and security-rich IT infrastructure has never been more critical to success of small and mid-sized companies. Our comprehensive set of services can help you optimize your IT investments, improve performance, achieve availability objectives and avoid costly problems. We have the expertise, proven methodologies and tools to help you manage your IT investments, improve operations and performance. We have experience in following services related to IT infrastructure:

- ◆ Provide precisely the level of support your IT staff needs to keep things running smoothly.
- ◆ Will be able to provide valuable sizing models for the environment that you would like to build.
- ◆ Help in identifying and protecting data migration problems that can create costly downtime and information loss.
- ◆ Help in moving of IT environments a snap with proven processes from our experienced team.
- ◆ Help in keeping track of utilization of systems and forecasting of new capital for the enterprise with specific tools and processes.

Product Maintenance & Support

As a customer-centric and relationship based company, we continue to provide extended maintenance & support while our customer's products reach the users and continue to get stabilized in the market.

We create dedicated team and an exclusive team based on type of product support proposed by our customers. We follow the "Sun" to make our customers accessible to us 24 hours and maintaining their business continuity throughout their working hours.

Our maintenance and support service extend to cover

- ◆ User identified Bug fixing
- ◆ Minor changes and feature updations
- ◆ Product performance tuning User level installation support
- ◆ Product usage troubleshooting
- ◆ Product documentation and support during migration to new releases

IT Consulting

Most organizations prefer to choose a partner with sound business consulting experience who understands business processes, best practices, methodologies and concern areas that are faced by organizations today as well as have a solid grounding technically to be able to provide technical solutions to business problems.

Brio InfoTech consulting practice understands these needs and identifies practical solutions that can be implemented to add value to the organization, stakeholders and customers. This coupled with years of experience of our technology and business consultants allow us to design and deploy technical solutions that address specific needs, adhere to business processes and best practices, and provide tangible value to your enterprise.

Brio InfoTech can provide consultancy services across all stages of the software development life cycle to leading organizations across multiple domains. Our Consulting services is focused to provide expert advisory & professional services on:

- ◆ Application Architecture
- ◆ Application Development Feasibility and Technology
- ◆ Evaluation
- ◆ Application Development
- ◆ Application Maintenance & Support
- ◆ Legacy Transformation and Integration

Typical benefits that are passed on to our clients are:

- ◆ Higher volume of work done at the required quality level while staying within the corporate budgets
- ◆ Increased flexibility in allocating resources to higher ROI area's (i.e. product design, client acquisition etc.)
- ◆ Reduction in burn rates
- ◆ Increased profitability (even when the product / version is about to be phased out)
- ◆ Transformation of high fixed overheads into variable overheads (Cost incurred only upon usage).
- ◆ Extended technical pool to address spikes in development and implementation requirements.

Project management

Brio personnel have been proven to be highly competitive in project management skills and follow some of the industry standards like CMM and ISO. We follow the product life cycle process which involves the following phases:

- ◆ Exploration
- ◆ Planning
- ◆ Development
- ◆ Production

Exploration phase

This involves in reviewing the market survey phase where the need for a particular product in the market is determined by the sales team and later is converted into a business requirement document. Based on these inputs a program implementation plan is derived.

Planning phase

This phase involves the creation of an architectural and high level design document to enable in putting together a detailed project plan with all the milestones defined and the resources identified with right skillset. In this phase, we also come up with a product quality plan that describes the kind of validation required for the product.

Development phase

The technical product specs are derived from this phase that specifies all the specifications for the product development that can be referred by the development team. Clear quality and pre-production release milestones are defined as part of this phase. All the development activities are completed during this phase and validation activities are completed as part of this phase.

Production phase

Final qualification report is reviewed with the program team and Go/No Go decisions are made for the product release. This phase also prepares for post production activities to sustain the product maintenance. This cycle follows for all the development activities even during the sustenance phase.

In addition to these proven processes, we also are well versed with TOC standards that enable us to do a better and more transparent way for project management that allows client to look at the progress of the projects on a real time basis.

Quality

The quality of your project with Brio is directly related to the quality of our people. Brio's dedication to the continual improvement of our associates is part of our corporate culture. Exceptionally satisfied clients are another result, which we hope you soon will have the pleasure of experiencing.

Brio follows ISO & CMM standards on Software Quality Assurance (SQA). Our SQA initiative provides the Team with right kind of visibility into processes used to build the product. SQA has defined the quality plan and documented CMMI key process areas. A periodic review is conducted and collects software metrics, and is being audited for each project to ensure compliance to CMMI standards.

Delivery Business Model

We offer four different business models that the client can switch between midstream in a long-term engagement. Since each model has its unique benefits, the client can choose the best option, at any given point in time, to suit internal business plans.

Onsite Services

Under this model, Brio Engineers are deputed to supplement the client's team at the client's location. Either an onsite project manager or a client representative handles the project management. This model is also suitable for onsite consulting with the client's customers for the client's products, platforms or technologies.

Offshore services

Under this model, the client gets software engineering work done by the Brio engineers, at our Bangalore facility, on a need-basis. A client representative would do the project coordination on the client's side.

Hybrid model

This model is the most commonly used for medium- to long-term engagements, which combines the administrative benefits of an onsite team with the cost advantages of an offshore team, wherein a small onsite team is deputed, either initially or throughout the engagement, with the client. This onsite team is responsible for all coordination with the client and also project management of the offshore team.

BOOT model

The Build Own Operate Transfer model is offered to clients looking to eventually setup their own operations in India. The model serves as an excellent entry vehicle for the client into the Indian setup with thorough exposure to Indian work culture and Government processes such as accounting practices, taxes, labor laws, etc.



CONTACT US

We know that one look at our brochure won't bring full understanding of all our delivery capabilities. We'd like to continue this dialogue with you and look at partnering for a cordial business experience.



Please contact us:

Harish S Kolar / Shrikant Joshi

Brio InfoTech
#118, 6th cross, 5th main,
Chamrajpet
Bangalore 560 018, India

Voice: +91.94485.57365 / 98450.10591

Email: harish@brioinfotech.com
joshi@brioinfotech.com

Each Brio'ian strives for high quality and innovation. A commitment to time and sensitivity to client requirements shall be the hallmark of our progress and each member will commit and contribute to the same.